Interpretation LDMU (Law Diminishing Marginal Utility) on the Philosophical Asymmetry of Economic Materialism for Community Financial Stability

Anga Pratama Founder Ruangan Filsafat West Kalimantan, Indonesia angga3pratama@gmail.com

Abstract—we know that technological developments will affect economic development which will have an impact on the level of public consumption. Law Diminishing Marginal Utility cause boredom which will comprehensively reduce one's purchasing power and interest in the commodities on the market. Capitalism and its development always try to encourage people's consumption continuously to the maximum point. Hedonism and consumerism cause financial imbalances which are a real threat to our society today. Law Diminishing Marginal Utility and followed by the application of Economic Materialism Asymmetry to reduce unnecessary or philosophically form a normative framework so as not to get trapped in a destructive hedonistic cycle. These measurements are not carried out quantitatively or in a stricter context, this is intended to make it easier for the public to apply theoretical concepts from analysis to create a balance of consumption which has implications for alleviating poverty.

Keywords—Economics, Stability, Materialisme, Asimetri, Marxism

I. INTRODUCTION

Inequality in the use and perception of material aspects in people's lives. On the one hand, economic materialism encourages individuals to seek fulfillment of material needs and the pursuit of wealth as an indicator of success and happiness. However, on the other hand, the concept of Law Diminishing Marginal Utility (*LDMU*) offers a different view of the satisfaction derived from increased use of goods and services.

LDMU, which was introduced by classical economists such as Adam Smith and David Ricardo, states that any increase in consumption of a good or service will provide diminishing satisfaction for individuals (consumption boredom). In this context, the more a good or service is consumed, the less satisfaction is derived from the additional consumption-this refers to the repetition that occurs over a certain period. In other words, the level of subjective satisfaction obtained from each increase in consumption tends to decrease. Imbalance occurs when individuals in society continuously try to obtain material satisfaction by increasing the consumption of goods and services. They may ignore the effect LDMU and do not realize or deliberately ignore that the satisfaction derived from increased consumption will decrease. This phenomenon can lead to unbalanced consumptive behavior (consumerism or hedonism), especially if individuals continue to try to fulfill material desires without considering the true value of the nature of consumption and the sacrifices made to obtain satisfaction. In the context of social financial stability, economic

materialism asymmetry under certain conditions can be implemented to overcome inequalities in economic stability by referring to psychological repression and philosophical negation to suppress unreasonable assessments of acceptable levels of satisfaction. If society collectively does not understand the concept LDMU and constantly pursue material gratification without adequate consideration, they may be trapped in a cycle of over-consumption, uncontrolled spending, and debt accumulation that has the potential to harm financial stability. Economic Materialism Asymmetry occurs when individuals in society continuously try to obtain material satisfaction by increasing the consumption of goods and services. They may ignore the effect LDMU and do not realize that the satisfaction derived from increased consumption will decrease. This phenomenon can lead to unbalanced consumptive behavior, especially if individuals continue to try to fulfill material desires without considering the true value of the satisfaction they get.

It is important for society to understand and internalize the concept *LDMU*. With this implementation, society can easily adopt the asymmetry of economic materialism as a method of creating subjective economic stability to shape better economic development collectively, individuals can be wiser in spending and make more rational consumption decisions. They will be better able to identify the maximum satisfaction point and avoid harmful consumptive behavior. This scientific work aims to analyze and interpret the relationship between *LDMU* and the asymmetry of economic materialism in the context of social financial stability. Through a better understanding of *LDMU*It is hoped that effective solutions and strategies can be found to overcome the impact of hedonism and consumerism motives.

II. METHOD

The approach used in this scientific work is a qualitative research approach. The method used includes literature study and SWOT analysis. Qualitative data is information obtained from various sources and presented in the form of narratives or process schemes. This data is then analyzed to obtain comprehensive theoretical conclusions and provide a meaningful contribution to further research.

The data used in writing this scientific paper are the results of literature studies obtained from related research journals and relevant books. Researchers carry out theoretical development and analysis of the problems that are the object of research to produce an up-to-date understanding of the relationship between Law Diminishing Marginal Utility (*LDMU*) and the philosophical asymmetry of economic materialism towards the financial stability of society. The sources of data used are sources that are recognized in the fields of economics and related social sciences. In addition, in data analysis, researchers also used a SWOT analysis approach (Strengths, Weaknesses, Opportunities, and Threats). SWOT analysis is used to identify strengths, weaknesses, opportunities, and threats related to the implementation of the concept *LDMU* and the philosophical asymmetry of economic materialism in the context of adaptability in the era of Society 5.0. This approach assists researchers in understanding the existing problems holistically and evaluating the potential and challenges associated with applying the concept to overcome the cycle of hedonism and consumerism which has the potential to cause structural poverty.

By using a qualitative research approach, literature study, and SWOT analysis, this scientific work aims to provide an indepth and evidence-based understanding of *LDMU*, the philosophical asymmetry of economic materialism, and adaptability in the Society 5.0 era. Through this research, it is hoped that relevant thoughts and recommendations will be generated to promote community financial stability and face complex social and economic challenges in the future.

III. RESULTS AND DISCUSSION

A. Overview of Law Diminishing Marginal Utility

The Law Diminishing Marginal Utility (LDMU) is one of the concepts in economics which states that any increase in the consumption of a good or service will provide diminishing satisfaction for individuals. In context LDMU, marginal utility refers to the additional satisfaction obtained from the additional consumption of a good or service. This concept assumes that the level of subjective satisfaction will decrease as consumption increases. LDMU has a strong theoretical basis in economics, especially referring to behavioral economics. This concept was first introduced by classical economists such as Adam Smith and David Ricardo, LDMU then it develops and we can examine it normatively from a different perspective, for example the Marxist economy formulated by Karl Marx-in the context of prosperity and common interests in the economic cycle of sustainability. Adam Smith and David Ricardo saw that when someone has a few goods or services-notation: G (goods) and S (services), each additional (N = G + S) obtained will provide significant satisfaction, SN (satisfaction) and UN (dissatisfaction). However, as consumption increases, the additional satisfaction obtained tends to decrease.

Thus, we can see the Law Diminishing Marginal Utility equation as follows:

Subject = G + S = SN (normal assumption), Subject = G + S= SN - N = UN (LDMU assumption).

LDMU can be expressed in the form of a marginal utility curve. This curve shows the relationship between marginal utility and the amount of consumption. Initially, the marginal utility curve is in a high position that decreases slowly (as consumption activity). However, as consumption increases, the rate of decline in marginal utility becomes steeper (subjects do not feel optimal benefits or satisfaction as they did at the beginning of the consumption period). Draft *LDMU* has significant

implications for consumption and demand in economic and decision contexts. Individuals tend to be more satisfied with the goods or services consumed for the first time than the next addition. This can affect consumer decisions in prioritizing their spending and affect demand patterns in the market. It is not only limited to analysis. *LDMU*, but it is a marker for neuroeconomy development, especially in assessing the Prefrontal Ventromedial Cortex and Ventral Striatum.

B. Overview of Philosophical Asymmetry of Economic Materialism

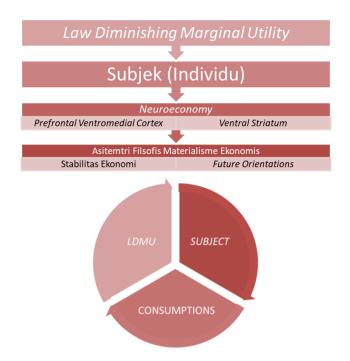
The philosophical asymmetry of Economic Materialism is an asymmetrical approach or condition that can be applied by individuals, companies, or organizations in emphasizing or eliminating the existence of goodwill. This asymmetry involves the analysis of goodwill under two conditions, namely presence (X) and absence (Y), which impact on policies and entities to disclose gains and losses associated with maintaining goodwill. This asymmetrical approach aims to reject and criticize subjective judgments that lack a solid foundation, and tends to lead to a Bottleneck Fallacy, where arguments in favor of goodwill are only as strong as their weakest points. The issue of goodwill has become a complex intellectual debate. This debate can cause confusion in presenting financial statements, making decisions, and disrupting the management control system. Impairment of goodwill in financial statements is often a loophole that can be exploited by management to commit fraud or data manipulation to maintain a company or organization's professional image.

In this context, an understanding of the philosophical asymmetry of economic materialism becomes important. This approach tries to reveal that subjective judgments related to goodwill can lead to distortions in decision making and presentation of financial information. Indirectly we can see that the philosophical asymmetry of economic materialism is only limited to larger entities or have structured economic and financial power, but this does not indicate that the philosophical asymmetry of economic materialism is not useful for smaller entities (individuals or a person). We need to realize that the philosophical asymmetry of economic materialism indirectly indicates that abstract values derived from economic activity can be comprehensively or partially reduced to ensure that the subject or individual is not trapped in the cycle of hedonism and consumerism. To clarify the philosophical asymmetry of economic materialism, we can see in table 1 below (David Benatar, 2008):

Presence (X)	Absence (Y)				
Constantly increasing	Not increasing expenses				
expenses (bad)	continuously (good)				
Provide regular satisfaction	Not always satisfying (not				
(good)	bad)				

C. Framework of thinking

Apart from the discussion about goodwill, the philosophical asymmetry of economic materialism can be implemented into a more subjective framework of economic activity and reduce ineffectiveness in consumption activities. With the equation we get, namely Subject = G + S = SN (normal assumption), Subject = G + S = SN - N = UN (*LDMU* assumption). So, to clarify this equation, we can see scheme 1 below:



D. LDMU Interpretation and Implications for Philosophical Asymmetry of Economic Materialism

By looking at the scheme identified earlier, inherently *LDMU* and the philosophical asymmetry of economic materialism can be implemented without reducing the potential for economic development—basically, economic development is not fully characterized by high levels of consumption but is also followed by various variables that must be suitable for form an optimal average rating in accordance with the applicable scheme. Based on the structure, we can see the case studies below:

Entity	: Mr. XYZ
Entity Type	: Individual
Entity Address	: Cigombong, Indonesia
Entity Work	: Poet/Writer
Age	: 23 years
Gender	: Man
Income	: IDR 2,000,000 – Rp.
	3,500,000 / month
Online Shopping Intensity	: $1 - 4$ times / month

Table 2. Review of the philosophical asymmetry theory of economic materialism and *LDMU's* implications for economic stability:

Ν	Research	Research	Year	Abstract
0	journal	journal er		Summary
1.	The role of diminishing marginal utility in the ordinal and cardinal utility theories	Lin, C. C., & Peng, S. S	2019	We illustrate the role of the law of diminishing marginal utility in the two main modern utility theories, ordinal and cardinal utility theories, by using a generalized total

				utility function. In
				short, ordinal utility
				theory, where utility
				is immeasurable,
				must abandon the
				law of diminishing
				marginal utility;
				cardinal utility
				theory, while
				capable of
				defending this law,
				suffers from
				maintaining an
				unrealistic view of
				measurability of
				utility, which
				Samuelson
				criticizes as
				"absolutely
				improbable". A new
				utility theory with
				the advantages of
				the two theories
				mentioned (i.e. the
				ideas of
				diminishing
				marginal utility and
				unmeasured utility)
				but without the
				disadvantages (i.e.
				the law of
				diminishing
				marginal utility is
				negated and utility
				can be measured)
				therefore still
				appears to be a
				theory. The Holy
				Grail is worth
				seeking out and
				developing for
				economists.
2.	Diminishing	Tamara	2021	This paper
1	Marginal	Todorova		discusses how
1	Utility and the			utility can be taught
1	Teaching of			in an undergraduate
1	Economics: A			course in
L.	Note			microeconomics so
				as to describe total
Ц				and marginal utility,
				the law of
				diminishing
				marginal utility, and
u				consumer
				rationality.
				Diminishing
				marginal utility is
11				very important in
				describing rational
11	1			-
11				consumer behavior,

	1			I		1			
				overconsumption,					product; thus the
				and satiation for					marginal utility of a
				students of					good or service is
				economics. We					the change in utility
				demonstrate					from increased
				squared and					consumption of that
				logarithmic total					good or service.
				utility with the	4.	The	Angga	2023	Goodwill is an
				following forms		Philosophical	Pratama,		intangible asset that
				and forms of		Asymmetry of	& Endang		we can find in a
				marginal utility.		Economic	Kartini		company's
				From what appears		Materialism	Panggiart		accounting cycle.
				to be no		and the	i		Goodwill is
				contradiction		Negation of	1		basically
				between		Goodwill: A			depreciated, and the
				diminishing		Theoretical			measurement
				marginal utility in		Review			related to the
				the univariate		Keview			
				context of					amount of goodwill
				consuming one					depreciation does
				good and the					not yet have a
				indifference curve					strong enough basis
									so that the
				as the multivariate					assessment of
				case of two goods					goodwill tends to be
2	Maria	Casta	2010	being consumed.	-				subjective and
3.	Marginal	Castro,	2019	In this article we					based on
	utility & its	L., &		have shown what					management's
	diminishing	Araujo,		marginal utility is in					interests, the impact
	methods	А.		economics and its					of this subjective
				method of					assessment is
				mathematically					failure. to present
				diminishing returns.					good financial
				Marginal utility is					reports and can
				an economic					trigger decision-
				concept and is very					making errors for
				important to					third parties.
				economic theory.					internal or external.
				So we chose this					The asymmetry of
				topic to describe it					the philosophy of
				with complex					economic
				economic and					materialism is an
				mathematical					approach that can
				concepts. At the					be used to suppress
				beginning of this					or eliminate good
				article you will find					intentions by
				the definition of					providing an
				marginal utility and					alternative to
				in the middle of this					eliminating good
				article you will find					intentions.
				its mathematically					However, this
				diminishing					Philosophical
				method. The term					Asymmetry of
				marginal utility has					Economic
				a favorable effect					Materialism is not a
				on the economy.					final approach
				In economics,					because it still
				utility is the					depends on several
				satisfaction or					factors that will
1			1	have after a late to a different face	1	1			influence it. Ethical
				benefit obtained by consuming a					utilitarianism is one

				of the factors that	and customers,
				can affect the	value balance is
				effectiveness and	also a necessary
				implementation of	condition for
				the Philosophical	market balance
				Asymmetry of	including price
				Economic	balance and value
				Materialism as a	balance. The results
				form of increasing	of the study reveal
				profits and	that economic
				optimizing costs to	surplus is
				be incurred by	reformulated under
				companies in the	market equilibrium
				future. The	but is measured on
				philosophical	the maximizing
				asymmetry of	behavior of firms
				Economic	and customers in
				Materialism seeks	the market. This
1				to suppress or	paper contributes to
				negate the existence	the development of
				of good intentions	a theory of value
				as a form of ethical	that provides a clear
				utilitarianism in the	understanding of
				business	market behavior
				environment.	and the analysis of
5.	Value	Truong	2019	The concepts of	welfare in the
	Concept and	Hong		value and economic	economy.
	Economic	Trinh		surplus are very	
	Surplus: A			important in	E. SWOT Analysis
	Suggested			explaining the	• <i>Strength</i> (Strength):
	Reformulatio			creation of value	• Strength (Strength). Helping entities to carry out selection and critical
	n			and the distribution	analysis of consumption motives when faced with
				of value in the economy. From a	a plurality of goods and services in the market;
				value creation	Increase financial capacity for future preparation
				perspective, this	to minimize uncertain conditions in economic
				paper explores the	activity;
				concept of value to	Optimizing the stability of the financial condition
				understand the	of entities or individuals through a consideration
				relationship	process that is relatively accurate and easy to
1				between price and	implement.
				commodity value in	• Weakness (Weakness):
				markets, where	- There is a weakness in the human
				value is created in	psychological element to determine with
				consumption, and	certainty policies and comprehensive
				price plays a role in	steps to get rid of hedonistic spending
				the distribution of	schemes;
				value between firms	- Self-reward that is not in accordance with the connectivity and financial ability to
1				and customers. The	with the capacity and financial ability to get satisfaction;
1				theoretical model	- There is a lack of centralized principles
				was developed to	in individual economic thinking and
1				identify the supply function on the	policies to ensure medium- or long-term
				logic of maximizing	economic stabilization.
				behavior in the	Opportunities (Opportunity):
				market. Numerical	- Reconstructing an economic motive for
1				experiments are	sustainability that is more optimal than
1				-	unfounded consumption maximization
				used to carry out	unfounded consumption maximization
				used to carry out value balance	in the capitalistic cycle;

- Providing opportunities for each individual to maximize financial distribution into investment instruments compared to pseudo consumption satisfaction;
- Providing opportunities for the creation of a more even distribution of wealth through maximizing work according to the needs of the community.
- Threat (Threat):
 - The shift from contemporary economic analysis to neuroeconomy can lead to bias in segmentation formation for market maximization;
 - There is no guarantee for everyone to overcome the problems of value and satisfaction that encourage the wrong formulation of individual consumption preferences.

IV. CONCLUSION

The Law of Diminishing Marginal Utility (LDMU) and the philosophical asymmetry of economic materialism basically provide a philosophical and practical framework to be implemented into one's economic life. The ratios that measure the level of consumption are basically not negated, but only analyzed to ensure that everyone is successful in utilizing capital or in the terms conveyed by Karl Marx, that capital has an important role for survival, especially as a factor of production. However, in a more individual context, this framework makes use of subjective considerations driven by the presence and absence of abstract values to ensure that the abstract elements contained in goods and services basically do not have maximum power to select and determine consumption capacity because of all these things. It is based on a very subjective tendency within a person. LDMU will directly have implications for the philosophical asymmetry of economic materialism to ensure that economic motives applied to a person must be formed with critical consideration, SWOT analysis and a qualitative approach function to create more practical implementation steps to avoid erroneous interpretations, so that everyone has better capacity in understanding the concept of cost allocation and economics of sustainability.

The interpretation put forward in this scientific paper is that the application of the Law of Diminishing Marginal Utility (*LDMU*) can coexist with economic materialism asymmetry and contribute to the financial stability of society. *LDMU* states that the satisfaction derived from additional consumption will decrease as consumption increases. So, when individuals continuously increase consumption to achieve material satisfaction, they may not realize that the level of satisfaction obtained tends to decrease. This phenomenon can lead to unbalanced consumptive behavior and has the potential to harm financial stability. In this context, the authors propose the application of economic materialism asymmetry to overcome inequality in financial stability. The asymmetry of economic materialism tries to suppress an unreasonable assessment of the acceptable level of satisfaction from consumption. By understanding and internalizing the *LDMU* concept, people can be wiser in spending and make more rational consumption decisions. They will be better able to identify points of maximum satisfaction and avoid harmful consumptive behavior. However, it is important to note that this interpretation is theoretical and has not been tested empirically. This scientific work uses qualitative research methods, such as literature studies and SWOT analysis, to support its arguments. However, further research and empirical data are needed to validate the relationship between *LDMU*, asymmetry of economic materialism, and social financial stability.

Apart from that, it is also important to consider other factors that may affect financial stability, such as structural factors, government policies, and social dynamics. *LDMU* and the asymmetry of economic materialism are just one aspect that needs to be considered in order to achieve sustainable financial stability. In conclusion, this scientific paper offers an interpretation that the application of *LDMU* and the asymmetry of economic materialism can help reduce imbalances and excessive consumptive behavior, which in turn can contribute to the financial stability of society. However, this interpretation still needs to be tested further and studied through empirical research to gain a more comprehensive and valid understanding.

REFERENCES

- Angga Pratama, & Endang Kartini Panggiarti. The Philosophical Asymmetry of Economic Materialism and the Negation of Goodwill: A Theoretical Review. Journal of Economic and Business Analysis, 2023, 1(1), 28–35.
- [2] Castro, L., & Araujo, A. Marginal utility & its diminishing methods. International Journal of Tax Economics and Management, 2019, 2(2).
- [3] Hayek, Friedrich A. Individualism and Economic Order. The University of Chicago Press, 2012.
- [4] Lin, C. C., & Peng, S. S. The role of diminishing marginal utility in the ordinal and cardinal utility theories. Australian Economic Papers, 2019, 58(3), 233-246. <u>https://doi.org/10.1111/1467-8454.12151</u>.
- [5] Lorens, Bagus. Kamus Filsafat. Gramedia Pustaka Utama, 2005.
- [6] Mulyani, Sri. Sistem Pengendalian Manajemen. Universitas Terbuka, 2022.
- [7] Rismaya, R., Syamsir, E., Nurtama, B., & Tohyeng, N. Effects of water addition and baking time on the production process optimization of pumpkin muffins: Pilot plant study. Canrea Journal: Food Technology, Nutritions, and Culinary Journal, 2022, 5(2), 183–207. https://doi.org/10.20956/canrea.v5i2.711.
- [8] Sagoff, Mark. The Economy of the Earth Philosophy, Law, and the Environment. Cambridge University Press, 2007.
- [9] Suryajaya, Martin. (Ed). Teks-Teks Kunci Filsafat Marx. Resist Book, 2016.
- [10] Suryajaya, Martin. Materialisme Dialektif Kajian tentang Marxisme dan Filsafat Kontemporer. Resist Book, 2016.
- [11] Suseno, Franz Magnis. Dari Mao ke Marcuse Percika Filsafat Marxis Pasca-Lenin. PT Gramedia Pustaka Utama, 2013.
- [12] Suseno, Franz Magnis. Pemikiran Karl Marx Dari Sosialisme Utopis ke Perselisihan Revisionisme. PT Gramedia Pustaka Utama, 2016.
- [13] Todorova, T. Diminishing marginal utility and the teaching of economics: A note. Journal of Research in Educational Sciences (JRES), 2021, 12(14), 25-31.