

# Probability, Confirmation, and the "Conjunction Fallacy"

Branden Fitelson<sup>1</sup>

Department of Philosophy & Religion  
Northeastern University

branden@fitelson.org  
http://fitelson.org/

<sup>1</sup> This is based on joint work with Vincenzo Crupi (Turin) & Katya Tentori (Trento).

- 1 Overview
- 2 Some Background on Probability (Blackboard)
- 3 Historical Background I: Carnapian Confirmation Theory
  - Confirmation, "Logical" Probability, and Relevance
- 4 Historical Background II: Bayesian Confirmation Theory
  - Confirmation and Subjective Probabilistic Relevance
- 5 Applying Bayesian Confirmation to the "Conjunction Fallacy"
  - The Traditional "Conjunction Fallacy" Cases
  - A Confirmation-Theoretic Approach to the Traditional CFs
  - Non-Traditional CFs and Bayesian Confirmation Theory



Hempel



Carnap



Popper

- In the first edition of LFP, Carnap [3] undertakes a precise probabilistic explication of the concept of confirmation. This is where modern confirmation theory was born (in sin).
- Carnap was interested mainly in *quantitative* confirmation (which he took to be fundamental). But, he also gave (derivative) qualitative and comparative explications:
  - Qualitative.  $E$  inductively supports  $H$ .
  - **Comparative**.  $E$  supports  $H$  more strongly than  $E'$  supports  $H'$ .
  - Quantitative.  $E$  inductively supports  $H$  to degree  $r$ .
- Carnap begins by clarifying the *explicandum* (the informal "inductive support" concept) in various ways, including:
  - Qualitative.  $(\star) E$  gives some (positive) evidence for  $H$ .
- Note two things. First,  $(\star)$  sounds *epistemic* (not *logical*). Second,  $(\star)$  sounds like it involves (positive) *relevance*.
- Strangely, Carnap proceeds (in LFP<sub>1</sub>) to offer a *logical* account of confirmation that does *not* involve relevance.
- These were the two original sins of Bayesian confirmation...

- In the 1st ed. of LFP, Carnap characterizes “the degree to which  $E$  confirms  $H$ ” as  $c(H, E) = \Pr(H | E)$ , which leads to:
  - Quantitative.  $\Pr(H | E) = r$ .
  - Comparative.**  $\Pr(H | E) > \Pr(H' | E')$ .
  - Qualitative.  $\Pr(H | E) > t$  (typically, with “threshold”  $t > \frac{1}{2}$ ).
    - Doesn’t sound like  $(\star)$ . More on this dissonance below.
- Like Hempel [8], Carnap wanted a *logical* explication of confirmation (as a relation between sentences in FO $\mathcal{L}$ s).
- For Carnap, this meant that the probability functions used in confirmation theory must *themselves* be “logical”.
- This leads naturally to the Carnapian project of providing a “logical explication” of conditional probability  $\Pr(\cdot | \cdot)$  *itself*.
- Here, Carnap was strongly influenced by Keynes [10], who believed there were (probabilistic) “partial entailments”. I’m somewhat skeptical [6] (as are most modern Bayesians).
- Hempel’s theory of confirmation [8] satisfies the following: (SCC) If  $E$  confirms  $H$ , then  $E$  confirms all consequences of  $H$ .

- In LFP<sub>1</sub>, Carnap describes a counterexample to Hempel’s (SCC), which presupposes a more  $(\star)$ -like qualitative conception of confirmation. There, he presupposes:
  - Qualitative.  $E$  confirms  $H$  iff  $\Pr(H | E) > \Pr(H)$ .
- This *probabilistic relevance* conception *violates* (SCC), whereas the previous Pr-threshold conception *implies* (SCC).
- Popper [12] notes this tension in LFP. Largely in response to Popper, Carnap wrote a second edition of LFP [2], which includes a preface acknowledging an “*ambiguity*” in LFP<sub>1</sub>:
  - **Firmness.** The degree to which  $E$  confirms <sub>$f$</sub>   $H$ :
 
$$c_f(H, E) = \Pr(H | E).$$
  - **Increase in Firmness.** The degree to which  $E$  confirms <sub>$i$</sub>   $H$ :
 
$$c_i(H, E) = f[\Pr(H | E), \Pr(H)]$$
 $f$  measures “the degree to which  $E$  *increases* the Pr of  $H$ .”
- The 1st ed. of LFP was mainly about firmness, and the 2nd edition only adds the preface, which says very little about  $c_i$ . Specifically, no function  $f$  is rigorously defended there.

- $c_i$  is more similar to  $(\star)$  than  $c_f$  is. To see this, note that we can have  $\Pr(H | E) > t$  *even if*  $E$  **lowers the probability of  $H$** .
- Example: Let  $H$  be the hypothesis that John does *not* have HIV, and let  $E$  be a *positive* test result for HIV from a highly reliable test. Plausibly, in such cases, we could have both:
  - $\Pr(H | E) > t$ , for just about any threshold value  $t$ , but
  - $\Pr(H | E) < \Pr(H)$ , since  $E$  *lowers* the probability of  $H$ .
- So, if we adopt Carnap’s  $c_f$ -explication, then we must say that  $E$  confirms  $H$  in such cases. But, in  $(\star)$ -terms, this implies  $E$  provides some *positive evidential support for  $H$* !
- I take it we don’t want to say *that*. Intuitively, what we want to say here is that, while  $H$  is (still) *highly probable given  $E$* , (nonetheless)  $E$  provides (strong!) evidence **against  $H$** .
- Carnap [2] seems to appreciate this dissonance, when he concedes  $c_i$  is (in some settings) “more interesting” than  $c_f$ .
- Contemporary Bayesians would agree with this. They’ve since embraced a probabilistic relevance conception [13].



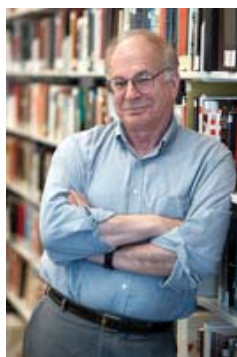
Isaac Levi



Jim Joyce

- Bayesianism is based on the assumption that the degrees of belief (or credences) of rational agents are *probabilities*.
- Let  $\Pr(H)$  be the degree of belief that a rational agent  $a$  assigns to  $H$  at some time  $t$  (call this  $a$ 's "prior" for  $H$ ).
- Let  $\Pr(H | E)$  be the degree of belief that  $a$  would assign to  $H$  (just after  $t$ ) were  $a$  to learn  $E$  at  $t$  ( $a$ 's "posterior" for  $H$ ).
- Toy Example: Let  $H$  be the proposition that a card sampled from some deck is a ♠, and  $E$  assert that the card is black.
- Making the standard assumptions about sampling from 52-card decks,  $\Pr(H) = \frac{1}{4}$  and  $\Pr(H | E) = \frac{1}{2}$ . So, learning that  $E$  raises the probability one (rationally) assigns to  $H$ .
- Following Popper [12], Bayesians define confirmation in a way that is *formally* very similar to Carnap's  $c_i$ -explication.
- For Bayesians,  $E$  confirms  $H$  for an agent  $a$  at a time  $t$  iff  $\Pr(H | E) > \Pr(H)$ , where  $\Pr$  captures  $a$ 's credences at  $t$ .
- While this is *formally* very similar to Carnap's  $c_i$ , it uses credences as opposed to "logical" probabilities [13], [6].

- When it comes to *quantitative* judgments, Bayesians use various *relevance measures*  $c$  of degree of confirmation.
- These are much like the candidate functions  $f$  we saw in connection with Carnapian  $c_i$ , but defined relative to subjective probabilities rather than "logical" probabilities.
- There are *many comparatively distinct* measures. See [5] and [17] for philosophical and psychological discussion.
- Once we choose a measure  $c(H, E)$  of the degree to which  $E$  confirms  $H$ , we can explicate **comparative** confirmation relations. *E.g.*,  $E$  favors  $H_1$  over  $H_2$  iff  $c(H_1, E) > c(H_2, E)$ .
- Note:  $\Pr(H | E)$  is a *bad* candidate for  $c(H, E)$  in this context. It implies " $E$  favors  $H_1$  over  $H_2$ ," in some cases where  $E$  is negatively relevant to  $H_1$  but positively relevant to  $H_2$  [12]!
- In the context of **comparative** confirmation, there is ongoing philosophical/theoretical debate about the appropriate choice of  $c$  (*e.g.*, the Likelihoodism debate [7]).
- An account is *robust* if it does not depend on choice of  $c$ .



Kahneman



Tversky

- Tversky and Kahneman [19] discuss the following example, which was the first example of the "conjunction fallacy":  
(E) Linda is 31, single, outspoken and very bright. She majored in philosophy. As a student, she was deeply concerned with issues of discrimination and social justice and she also participated in antinuclear demonstrations.
- Is it more probable, given  $E$ , that Linda is ( $H_1$ ) a bank teller, or ( $H_1$  and  $H_2$ ) a bank teller *and* an active feminist?
- Most say " $H_1$  and  $H_2$ " is more probable (given  $E$ ) than  $H_1$ . On its face, this violates comparative probability theory, since  $X \models Y$  implies  $\Pr(X | E) \leq \Pr(Y | E)$ , and  $H_1 \& H_2 \models H_1$ .
- Experiments have been done to ensure subjects understand " $H_1$  and  $H_2$ " in the experiment as a *conjunction*  $H_1 \& H_2$ , and  $H_1$  as a *conjunct* thereof (*not* as  $H_1 \& \sim H_2$ ) [15, 16].
- At the same time, the "fallacy" persists when people are queried about *betting odds* rather than *probabilities* [15, 1].
- Comparative Bayesian confirmation can be helpful [11]. We're developing detailed accounts along these lines [4].

Overview	Probability	Hempel, Carnap & Popper ○○○○○	Modern Bayesianism ○○○	The "Fallacy" ○○●○○	References
----------	-------------	----------------------------------	---------------------------	------------------------	------------

- It is possible to have  $c(H_1 \& H_2, E) > c(H_1, E)$  even though  $H_1 \& H_2 \neq H_1$ . And, intuitively, this is true in the Linda case.
- As Tversky & Kahneman *themselves* [19] say: "feminist bank teller is a better hypothesis about Linda than bank teller".
- Comparative Bayesian confirmation theory can explain why:
 

**Theorem.** For all Bayesian relevance measures  $c$ , if

  - (i)  $c(H_2, E | H_1) > 0$  and
  - (ii)  $c(H_1, E) \leq 0$ ,

then  $c(H_1 \& H_2, E) > c(H_1, E)$ .
- Here,  $c(H_2, E | H_1)$  is the degree to which  $E$  confirms  $H_2$  (according to  $c$ ) given that the agent already knows  $H_1$ .
- A logically weaker pair suffices for  $c(H_1 \& H_2, E) > c(H_1, E)$ . Here is a sharper theorem (based on the (WLL) in [9]):
 

**Theorem.** For all Bayesian relevance measures  $c$ , if

  - (i)  $\Pr(E | H_1 \& \sim H_2) < \Pr(E | H_1 \& H_2)$  and
  - (ii\*)  $\Pr(E | H_1 \& \sim H_2) \leq \Pr(E | \sim H_1)$ ,

then  $c(H_1 \& H_2, E) > c(H_1, E)$ .

Branden Fitelson      Probability, Confirmation, and the "Conjunction Fallacy"      fitelson.org

Overview	Probability	Hempel, Carnap & Popper ○○○○○	Modern Bayesianism ○○○	The "Fallacy" ○○●○○	References
----------	-------------	----------------------------------	---------------------------	------------------------	------------

- The first inequality (i) has already been empirically well established in several traditional (Linda-like) CF cases [14].
- Our (ii)/(ii\*) have not been explicitly tested. But, we suspect these will obtain (empirically) in the the traditional CF cases.
- We are performing experiments to test the (i)/(ii) and (i)/(ii\*) accounts of the traditional CF cases [4]. Preliminary results indicate that (ii) is commonly endorsed by subjects.
- Interestingly, many seem to judge (i) & (ii) as more plausible than (i) & (ii\*) [(ii) vs (ii\*)]. Do you? Note: (i) & (ii) = (ii\*)!
- This suggests (i) & (ii) may provide a more robust explanation than (i) & (ii\*) for traditional CFs (a meta-CF?).
- But, there are other (non-traditional) sorts of CF cases in which (ii)/(ii\*) seem false, and (i) alone does not seem sufficient to predict all patterns of response (next slide).
- Even in this broader class of CFs, however, we think that *some* confirmation-theoretic conditions will be useful for predicting and explaining observed patterns of response.

Branden Fitelson      Probability, Confirmation, and the "Conjunction Fallacy"      fitelson.org

Overview	Probability	Hempel, Carnap & Popper ○○○○○	Modern Bayesianism ○○○	The "Fallacy" ○○○○●	References
----------	-------------	----------------------------------	---------------------------	------------------------	------------

- Here is a non-traditional CF example:  $E =$  John is Scandanavian;  $H_1 =$  John has blue eyes;  $H_2 =$  John has blond hair.
- In this case, (i) seems plausible, but (ii)/(ii\*) do not.
- Moreover, it is not at all clear whether this is (*normatively*) a case in which we *should* have  $c(H_1 \& H_2, E) > c(H_1, E)$ .
- *Descriptively*, we suspect confirmation-theoretic relations between  $H_1$  and  $H_2$  *themselves* may be involved in the CF.
- Specifically, the terms  $c(H_i, H_j)$  seem to be salient. We bet they are *explanatorily* relevant. There is some preliminary evidence which supports this conjecture [18].
- Psychologically, we think there are two important sets of confirmation-theoretic factors involved in CF cases:
  - $c(H_1, E)$ ,  $c(H_2, E)$ ,  $c(H_1, E | H_2)$ ,  $c(H_2, E | H_1)$ . [Traditional CF]
  - $c(H_1, H_2)$ ,  $c(H_2, H_1)$ ,  $c(H_1, H_2 | E)$ ,  $c(H_2, H_1 | E)$ . [NT CF]
- More general confirmaiton-theoretic models have recently been developed which seem to subsume and explain all known instances of the "conjunction fallacy" [18].

Branden Fitelson      Probability, Confirmation, and the "Conjunction Fallacy"      fitelson.org

Overview	Probability	Hempel, Carnap & Popper ○○○○○	Modern Bayesianism ○○○	The "Fallacy" ○○○○○	References
----------	-------------	----------------------------------	---------------------------	------------------------	------------

- [1] N. Bonini, K. Tentori and D. Osherson, (2004), "A different conjunction fallacy," *Mind & Lang.*
- [2] R. Carnap, (1962), *Logical foundations of probability*, 2nd ed., U. Chicago Press.
- [3] ———, (1950), *Logical foundations of probability*, 1st ed., U. Chicago Press.
- [4] V. Crupi, B. Fitelson and K. Tentori, (2008), "Probability, Confirmation, and the Conjunction Fallacy," *Thinking and Reasoning*.
- [5] B. Fitelson, (2001), *Studies in Bayesian confirmation theory*, Ph.D. thesis, University of Wisconsin, URL: <http://fitelson.org/thesis.pdf>.
- [6] ———, (2005), "Inductive Logic," in *Philosophy of Science: An Encyclopedia*. URL: <http://fitelson.org/il.pdf>.
- [7] ———, (2012), "Contrastive Bayesianism," in *Contrastivism in Philosophy*, URL: <http://fitelson.org/cb.pdf>.
- [8] C. Hempel, (1945), "Studies in the logic of confirmation," *Mind*.
- [9] J. Joyce, (2003), "Bayes' Theorem," *Stanford Encyclopedia of Philosophy*.
- [10] J. Keynes, *A treatise on probability*, Macmillan, London, 1921.
- [11] I. Levi, (1985), "Illusions about Uncertainty", *British J. for the Philosophy of Science*.
- [12] K. Popper, (1954), "Degree of confirmation," *British J. for the Philosophy of Science*.
- [13] W. Salmon, (1975), "Confirmation and relevance," in *Induction, Probability, and Confirmation*, Maxwell and Anderson eds., University of Minnesota Press.
- [14] E. Shafir, E. Smith and D. Osherson, "Typicality and reasoning fallacies," *Mem. & Cognition*.
- [15] A. Sides, D. Osherson, N. Bonini, and R. Viale, (2002), "On the reality of the conjunction fallacy," *Memory and Cognition*.
- [16] K. Tentori, N. Bonini, and D. Osherson, (2004), "The conjunction fallacy: a misunderstanding about conjunction?," *Cognitive Science*.
- [17] K. Tentori, V. Crupi, N. Bonini and D. Osherson, (2006), "Comparison of confirmation measures," *Cognition*.
- [18] K. Tentori, V. Crupi, and S. Russo, (2013), "On the determinants of the conjunction fallacy: Probability vs. inductive confirmation," *Journal of Experimental Psychology: General*.
- [19] A. Tversky and D. Kahneman, (1983), "Extensional vs. intuitive reasoning: the conjunction fallacy in probability judgment," *Psychological Review*.

Branden Fitelson      Probability, Confirmation, and the "Conjunction Fallacy"      fitelson.org